

2026
★
20 YEARS
MZSS



www.mein-zelt-steht-schon.de

get in. get ready. get going.



The Service for your festival

Let's start together
again in **2026!!!**



New opportunities for
organizers and guests:
get in. get ready. get going.



20% revenue share

Who and what is behind mein-zelt-steht-schon?

Rico and Nico:

- two befriended festival fans from Leipzig, Germany
- they have a revolutionary idea in 2006: They start a service that offers rental accommodation for festival guests that is fully set up on arrival

Target group:

- guests who have no opportunity to bring camping equipment or who are arriving late to the festival
- people who want to afford the certain luxury of living in spacious tents without set-up stress
- organizers and guests who want to act in a resource-saving manner and thus reduce the amount of waste at festivals

Growth:

- first just few interested tenants at a small number of festivals
- in the following years demand and product range grew rapidly
- to this day **mein-zelt-steht-schon** is the leading provider of mobile hotel services in Germany and is on the move from May to September with an experienced team of employees

We are present at more than 30 events every year, set up camps with 20 to over 600 tents and have so far accommodated tens of thousands of satisfied guests.

But your festival is still missing in our calendar!

What does mein-zelt-steht-schon offer your guests?

A wide range of tent products:

- with 1 to 6 sleeping places
- the majority has standing height
- consistently double-skinned tunnel tents with separate sleeping cabins and a vestibule
- luxury glamping accommodations for special occasions

We offer:

- several neighboring accommodations for large groups
- for all group sizes a large selection of accessories (chairs, tables, sun shelters, air beds, sleeping bags, LED lamps etc.)
- tailored offers and packages put together according to personal taste through our unique sales platform
- direct customer contact as an all-round service provider and we meet special construction and arrival requests through our construction and reception team

As a result, we gain numerous longstanding customers who have a stable active festival life and are willing to pay more than regular guests, which also benefits you as organizer.

What are your benefits?

- our many years of expertise in the festival scene
- our complete service from booking to space management
- for you 20% revenue share
- sales via our own platform (you get remote access for detailed live data)

You already have a similar service?

Our vast experience from the last two decades show us:

- despite glamping, regular tents are still part of festivals
- not everyone wants to and can afford expensive accommodation
- not everyone is satisfied with inexpensive, single-walled tents

mein-zelt-steht-schon is located in this price and quality mid-range and finds its tenants in all music genres. We therefore see no problem for a parallel offer of different types of accommodation, but on the contrary see the expansion of the product range even positively.

Mobile: +49 (0)162.6408026 | info@mein-zelt-steht-schon.de | www.mein-zelt-steht-schon.de
Layout: www.die-planfische.de | Monster: macrovector + gohsantosa2 @ Freepik





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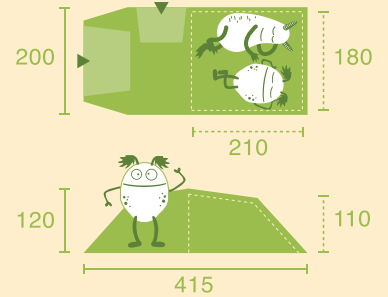
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Range of products 2026: Regular

All accommodations can be offered without accessories, but also simply or fully equipped (chairs, tables, tarps, air beds, sleeping bags).

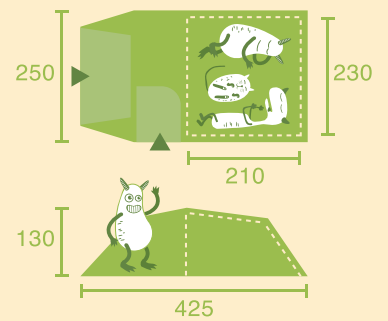
Small tent

- » up to 2 people
- » without standing height



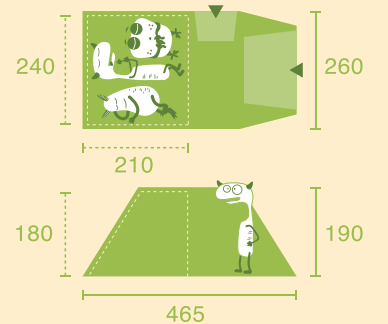
Small tent

- » up to 3 people
- » without standing height



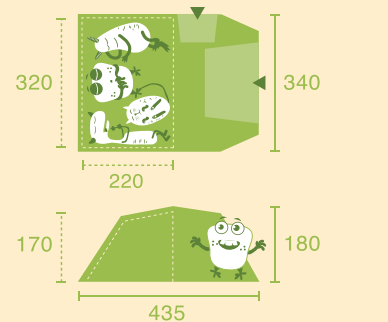
Medium tent

- » up to 3 people
- » with standing height



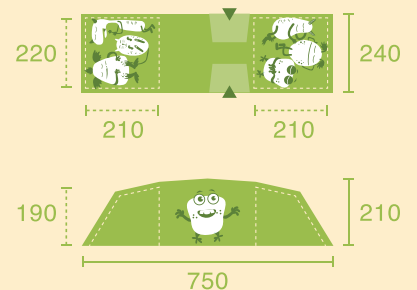
Medium tent

- » up to 4 people
- » with standing height



Big tent

- » up to 6 people
- » with standing height





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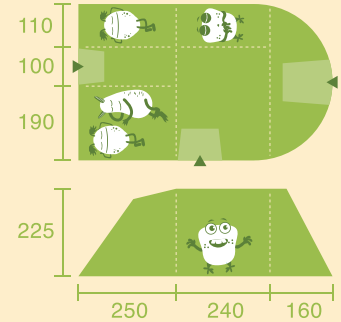
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Range of products 2026: Glamping

All accommodations can be offered without accessories, but also simply or fully equipped (chairs, tables, tarps, beds, sleeping bags).

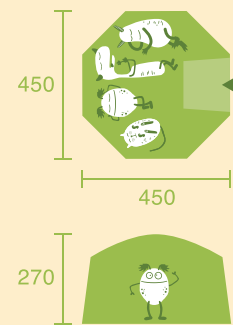
Panorama tent

- » up to 4 people
- » with standing height



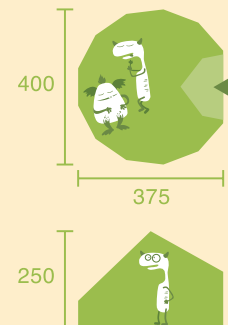
Glamping yurt

- » up to 4 people
- » with standing height



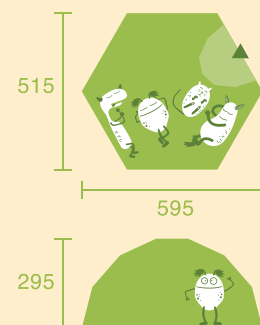
Glamping tent ASGARD

- » up to 2 people
(optional from cooperation partners)
- » with standing height



Glamping tent DOMO

- » up to 4 people
(optional from cooperation partners)
- » with standing height



Glamping accommodation LODGE

- » up to 2 people
(optional from cooperation partners)
- » with standing height

